# ANNUAL GENERAL MEETING EURONEXT N.V.

19 May 2017, Amsterdam



**EURONEXT** The leading pan-European exchange in the Eurozone

euronext		NYSE Euronext		<b>EURONEXT</b>	
2000 MERGER OF AMSTERDAM, BRUSSELS & PARIS EXCHANGES	2002 ACQUISITION OF LIFFE ACQUISITION OF BVLP	2007 MERGER WITH NYSE GROUP	2013 ACQUISITION BY ICE	•	<b>05/2016</b> LAUNCH OF "AGILITY FOR GROWTH"
« Old Euronext N.V.»		NYSE Euronext	ICE Group, Inc.	Euronext N.V.	
IPO 2001	DISPOSAL OF CLEARNET 2003	<b>589 employees</b> (headcount as of 31/12/16 down from 652 in 2015)		IPO 06/2014 DISPOSAL OF LIFFE 03/2014	

# THE LEADING PAN-EUROPEAN EXCHANGE IN THE EUROZONE

**CASH TRADING** 

#### Largest listing franchise in continental Europe with 1,300 issuers worth

€3.3trn in market capitalization

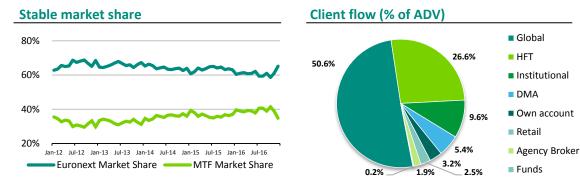
#### Second to none market quality

Blue Chips (31 Dec 2016)	Presence time at EBBO (%)	EBBO with greatest size (%)	EBBO setter (%)	Relative spread (bps)	Displayed market depth (€)
Euronext	88%	51%	70%	4.37	56.214
BATS Europe	36%	0%	3%	8.44	14.416
Chi-X	68%	3%	14%	5.92	20.466
Equiduct	8%	0%	2%	49.48	24.191
Turquoise	56%	1%	7%	6.23	18.716

Over **5,500** corporate, financial and government listed securities

#### Strong presence within the Euro Stoxx 50,

listing 25 out of 50 companies, worth 50% of its total market capitalization



Large range of options on stock and derivatives on indexes such as the CAC40, AEX, BEL20 and PSI20 CAC40 futures contract, Europe's

**CAC40 futures contract**, Europe's second most heavily traded index future overall

Market share in equity derivatives in Amsterdam:

**Strong offer of commodity derivatives:** rapeseed meal and rapeseed oil, dairies contracts, wood pellets and nitrogen fertiliser.

# Milling wheat contract, European

**benchmark** for physical milling wheat

DERIVATIVES

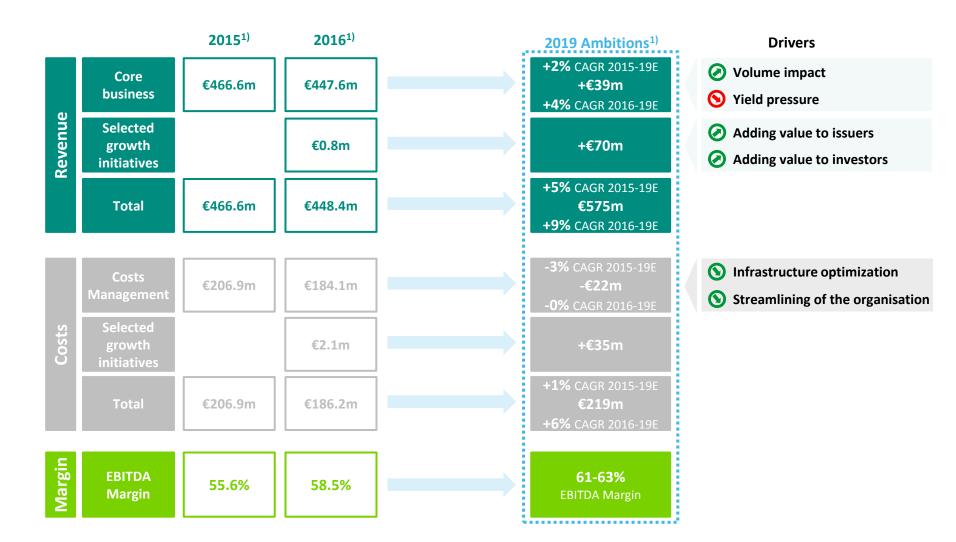
Complete market data for over **300 real time Indices** compiled by Euronext including the **key national indices** for the Euronext markets. Indexmotion, a new, award winning fully customisable index service that offers index calculation across equities, commodities and currencies

# **KEY HIGHLIGHTS OF FY 2016**

		EBITDA MARGIN <b>57.2%</b>	DPS <sup>1)</sup> €1.42 +14.5%
REVENUE €496.4m -4.3%	OPERATING EXPENSES ex. D&A €212.5m -9.4%	NET PROFIT €197.0m EPS €2.83 (basic)	CASH POSITION <b>€174.5m</b> by 31 <sup>st</sup> Dec. 2016
	€15.6m of cumulated gross efficiencies	HEADCOUNT <b>589</b> (652 as of 31 <sup>th</sup> Dec. 2015)	

- Record level of profitability in spite of low volume environment
- Achievement of 70% of gross cost reduction plan target
- Headcount at year-end lower than expected due to faster-than-expected relocation of IT operations from Belfast to Porto
- Agility for Growth initiative contributed €0.8m revenue and €2.1m cost
- Operating expenses reduced by some release of accruals (€3.3m)
- Release of €16.3m of tax provision benefited to the net profit
- Increase in EPS translated in +14.5% increase in DPS, subject to the AGM approval on 19 May 2017
- Net cash position of €105.5m at year-end, netted from €69m of long-term debt

#### **OVERVIEW OF 2019 FINANCIAL TARGETS**



# **KEY CORPORATE DEVELOPMENTS SINCE 1 JANUARY 2017**

- **3-Jan-17:** Announcement of irrevocable cash offer to acquire LCH.Clearnet SA (€510m), conditional to the success of the DBAG / LSEG merger
- **15-Feb-17:** Announcement of the acquisition of 51% majority stake in Company Webcast (€3.6m investment)
- 15-Feb-17: Appointment of Paulo Rodrigues Da Silva as CEO of Euronext Lisbon
- **3-Mar-17:** Extension of the existing pan-European partnership with Algomi to launch a global new network of fixed income venues. On the same occasion, Euronext announced a \$10m equity investment in Algomi
- **29-Mar-17:** Announcement of the prohibition by the European Commission of the DBAG / LSEG merger and cancellation of Euronext option to acquire LCH.Clearnet SA
- **3-Apr-17:** Signing with ICE Clear Netherlands of a binding head of terms for the provision of derivatives and commodities clearing services (€10m investment). 10 year agreement subject to regulatory approvals

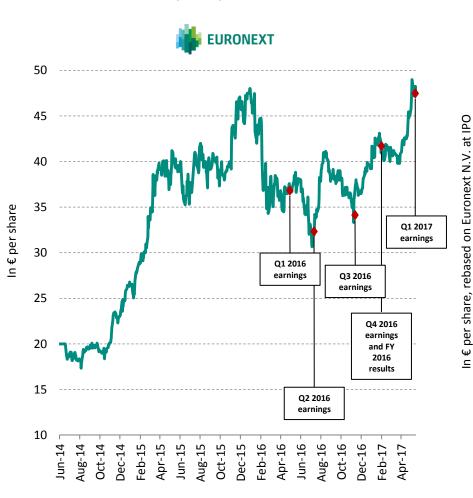


#### **FINANCIAL HIGHLIGHTS OF Q1 2017**

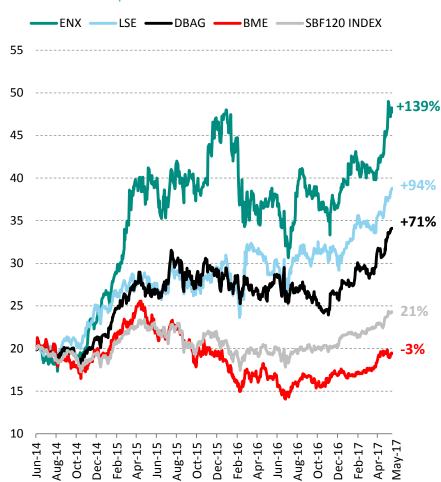
		EBITDA MARGIN <b>55.7%</b>	
			CASH
REVENUE <b>€126.6m</b> <b>+0.1%</b>	OPERATING EXPENSES ex. D&A €56.1m +2.6%	NET PROFIT <b>€43.9m</b> EPS <b>€0.63</b> (basic)	POSITION <b>€141.2m</b> As at 31 <sup>st</sup> March 2017
	€16.6m of cumulated gross	HEADCOUNT <b>629</b> (589 as of 31 <sup>th</sup> Dec.	
	efficiencies	2016)	

- Stable revenue in spite of lower trading volumes
- Increase in operating expenses excl. D&A driven by IT project & business initiatives
- Increase in headcount as of 31 March 2017 vs. end of 2016, as expected, notably due to the consolidation of Company Webcast
- Belfast IT centre closed end of March, as planned
- Agility for Growth initiatives contributed €1.0m revenue and €1.8m operating expenses
- €3.1m of exceptional costs (mainly related to the potential acquisition of LCH.Clearnet SA) impacted profit before tax and EPS (down to €0.63 from €0.69 in Q1'2016)
- Net cash position of €141.2m at 31 March 2017, after reimbursement of long term debt
- New Revolving Credit Facility of €250m replacing the previous one of €390m, lowering related costs and increasing financial flexibility

#### SHARE PRICE PERFORMANCE



Euronext N.V. share price performance since IPO



#### Euronext N.V. vs. peers and indexes since IPO

#### **EXPERIENCED MANAGEMENT TEAM**

#### SUPERVISORY BOARD

9 seats o/w 3 appointed by Reference Shareholders

#### **MANAGING BOARD**



Stéphane Boujnah Group Chief Executive Officer and Chairman of the Managing Board

Jos Dijsselhof Chief Operating Officer



Lee Hodgkinson CEO of Euronext London Head of Markets & Global Sales





**Giorgio Modica** Chief Financial Officer



**Anthony Attia** CEO of Euronext Paris Global Head of Listing



Vincent van Dessel CEO of Euronext Brussels



**Maurice van Tilburg** CEO of Euronext Amsterdam Head of Client Centricity



CEO of Euronext Portugal CEO of Interbolsa Head of Porto Technology Center



**Catherine Langlais** General Counsel



**Amaury Houdart** Chief Talent Officer



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